

***NORTHROP GRUMMAN***



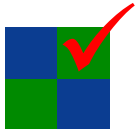
# Desktop COIN

May 31, 2006

# Agenda

- **Introductions / Greetings**
- **Desktop Refresh Overview & Planning**
- **Break**
- **Desktop Refresh Implementation**
- **Project Service Center**
- **Questions**
- **Next Meeting Topics and Date**

# Desktop Lifecycle Services



This solution achieves our vision of improved quality, economy, value, and service, supporting the business of the Commonwealth.

## Desktop Refresh Overview

- **We will refresh ~57,000 desktops and laptops over the next three years.**
- **~ 8000 machines per quarter beginning 1/2007. First refresh cycle 90% complete Q1 2009.**
- **Standard hardware platform, OS, and managed desktop environment deployed to all in-scope agencies.**

# Desktop Refresh Timeline

Project	2006	2007	2008	2009
Refresh Planning				
Project Service Center				
Refresh Implementation				

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## Desktop Refresh Planning

**5/31/06**

# Desktop Refresh Planning

- **Tiger Teams – Site Surveys**
- **Hardware/Software Discovery**
- **Client Hardware Selection**
- **Core Image Design**
- **Application Packaging**

# Tiger Teams – Site Surveys

## (Information Gathering)

- Tiger Teams are cross functional, multi-skilled technical personnel sent to validate site seat counts, network drops, number and function of servers, wiring type and configuration, server backup procedures, stand-alone machines, etc. They are not inventory specialists doing a wall-to-wall inventories, capturing serial numbers.
- We are working to...
  - Identify and assemble core Tiger Team planning staff
  - Identify required information to be gathered and methods to be used
  - Determine how to leverage and validate the inventory VITA completed in 2005
  - Obtain agency permission to visit their sites and photograph network closets, buildings, loading docks, etc
  - Identify Site Contact(s) for each site
- Refine site assessment process and checklist
- We understand that they will be the ambassadors of NG – first impressions...
- Work with Comms and Change Management to create handouts, leave-behinds, and a training package for the Tiger Team staff

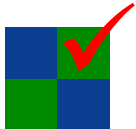
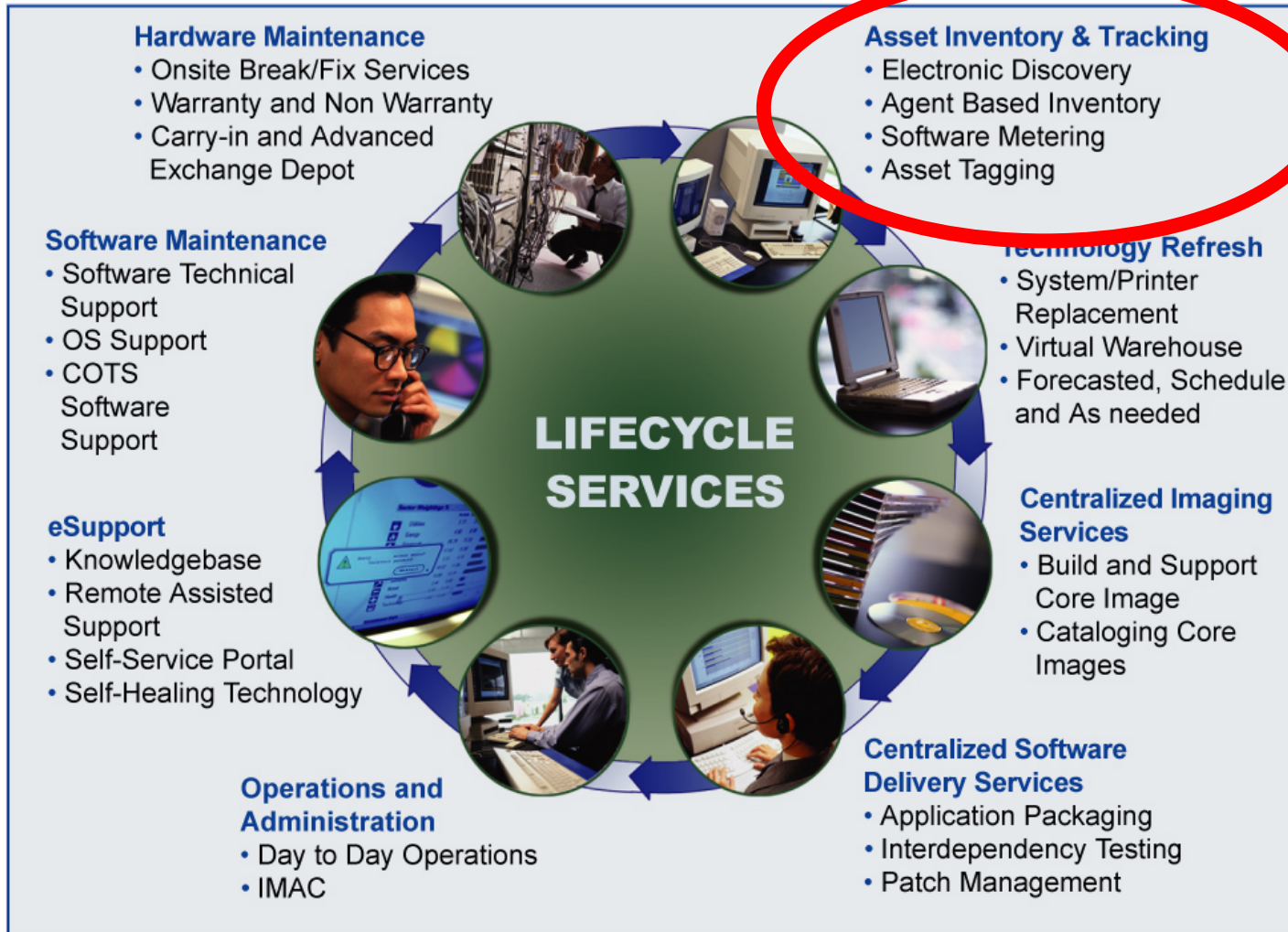


## Tiger Teams – Site Surveys

- 9 teams averaging 3 techs per team
  - Technically skilled in Desktop, Server, Network and Security
  - Leverage existing local NG people where feasible as leads or trainers
  - Utilize SWAMs familiar with supporting State agencies
- The Network Team, along with guidance from VITA will set the priority of agencies
- We will establish a site schedule based on priority, location, pilot sites, etc.
  - Sites are categorized by size. Estimated duration for each:
    - Very small – ½ day
    - Small – 1 day
    - Medium – 2 to 3 days
    - Large – 5 days
  - Site Surveys should take one year to complete
  - Pilot site – Mid June...
  - Planned Site Survey Start Date: July 5, 2006



# Desktop Lifecycle Services



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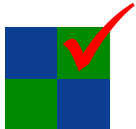
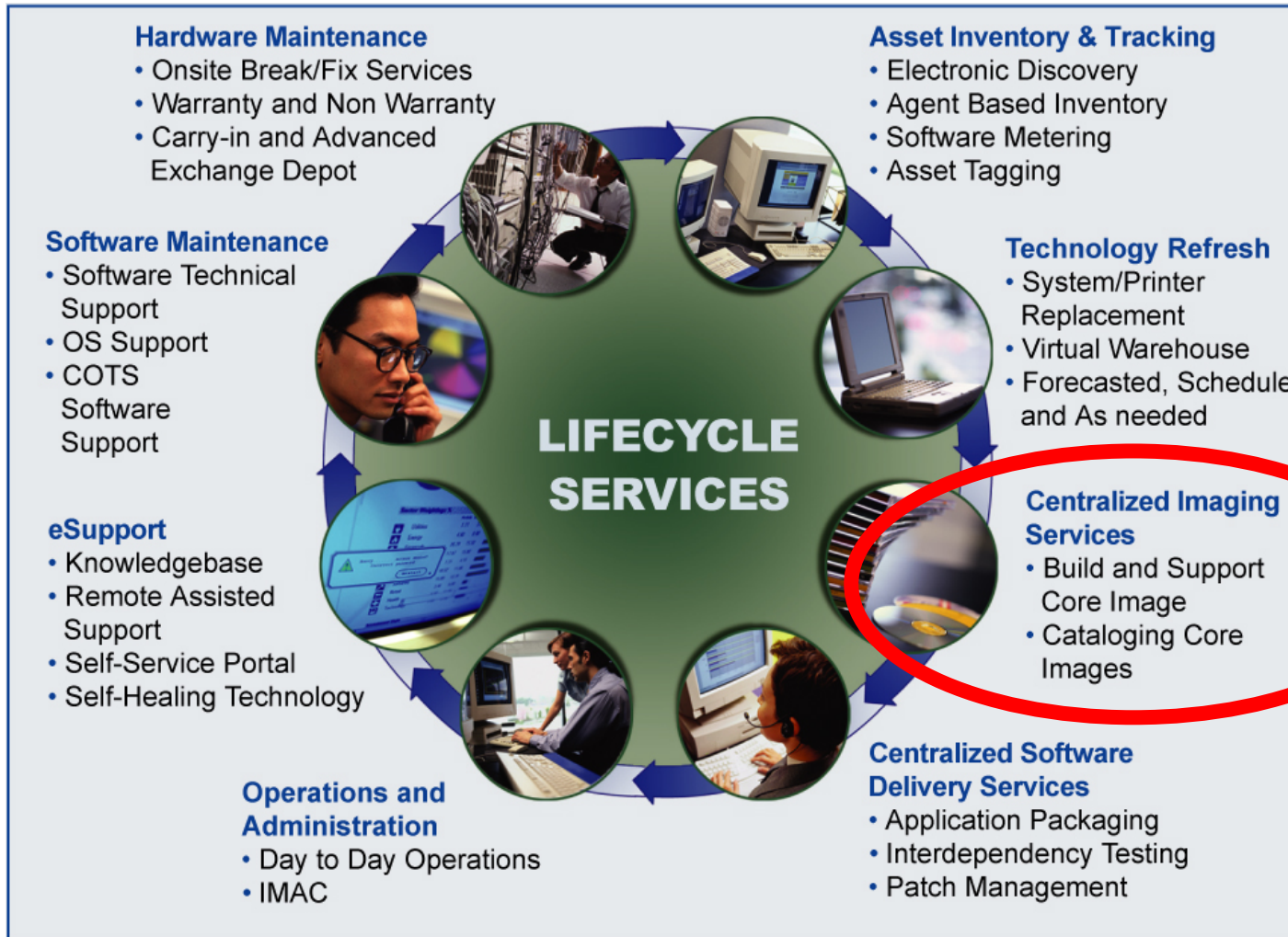
## Electronic Software\Hardware Discovery

- Altiris will be leveraged for asset discovery and detailed asset inventory.
- Altiris servers will be deployed behind agency firewalls where necessary.
- Discovery agent will be deployed via existing agency deployment infrastructure.

# Client Hardware Selection

- **Potential Vendors**
  - Dell
  - Gateway
  - HP
  - IBM/Lenovo
- **Roadmap Review**
  - Lifecycle
  - Technology
  - Price
  - Service parts compatibility
- **Product Selection**
  - Commonwealth hardware standard will be established for the entire refresh cycle.
  - Hardware standard will be reevaluated at the beginning of each refresh cycle.

# Desktop Lifecycle Services



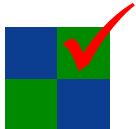
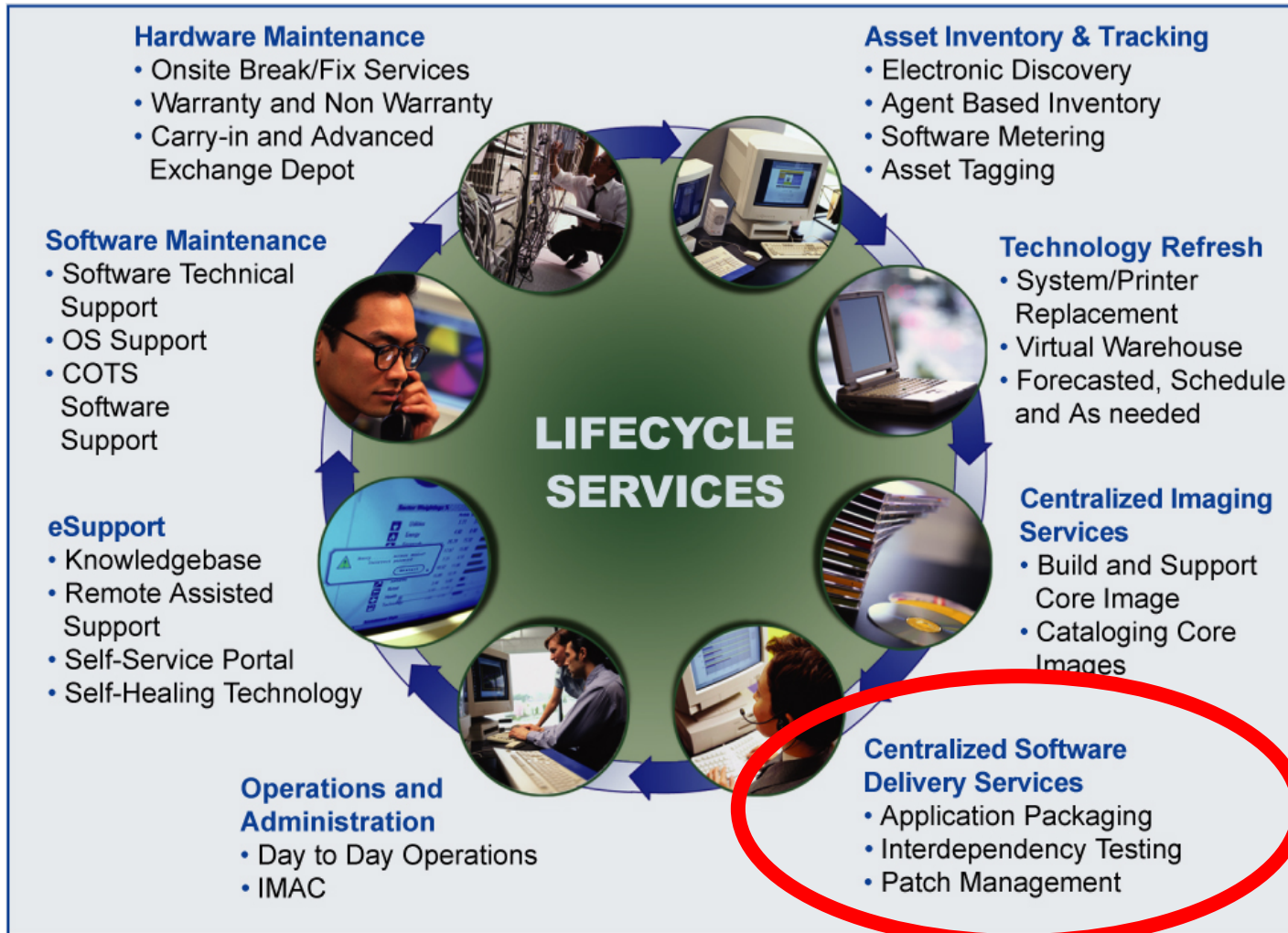
This solution achieves our vision of improved quality, economy, value, and service, supporting the business of the Commonwealth.

## Core Image Design

- **One Commonwealth Image**
  - **Operating System**
  - **Security Patches**
  - **Layer 1 applications**
- **Windows XP SP2**
- **Agency distinctions will be layered via Altiris**



# Desktop Lifecycle Services



This solution achieves our vision of improved quality, economy, value, and service, supporting the business of the Commonwealth.

# Electronic Software Distribution

- **Application Owner Discovery** – Application owners will be identified for all applications.
- **Application Configuration Survey** – Application owners will document the current installation procedures for the agency.
- **Application Packaging** – Applications will be packaged in Windows Installer format (MSI) using Wise Package Studio.
- **Conflict Management** – Wise Package Studio will be utilized to identify and resolve MSI compatibility conflicts.
- **QA Testing** – Applications will be tested and certified for deployment to the core image.
- **Software Distribution** – Altiris will layer end user software on the core image.



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## Desktop Refresh

**5/31/06**

# Desktop Refresh Overview

## Tiger Teams

- Access requirements
- Site pictures and descriptions

## Product

- Procurement
- Imaging
- Refresh

# Product Procurement and Imaging

- **Order Product**
- **Receive Product at Project Service Center (PSC)**
- **Configure and Install Core Software Image**
- **Test Product**
- **Deliver Product To Site For Refresh**

## Refresh

- **Backup User Personality**
  - **Wallpaper, Desktop, IE Favorites**
  - **Working Files**
    - **Email .pst**
    - **Word .doc, Excel .xls, etc...**
- **Remove Old Product**

## Refresh cont.

- **Install New Product**
- **Restore Personality**
- **Install Software (Altiris)**
  - **Commonwealth Applications**
  - **Agency Applications**
  - **Additional Software**
- **Customer Verification**

## Refresh cont.

- **Post Refresh Support**
  - **On-site Personnel**
    - **Provide Application Support and Training**
    - **Answer Refresh Related Questions**
- **Product Disposal Thru PSC**
  - **Remarketing When Possible**
  - **Recycling**
  - **Redeployment For Spare Parts**

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## Project Service Center

**5/31/06**

## **Project Service Center**

- **Enables an efficient technology refresh**
- **Provides a virtual warehouse for the entire Commonwealth**
- **Supports Custom Services such as**
  - **Asset Tagging**
  - **System configuration**
  - **Staging and Just-in-Time delivery to agency sites**
  - **Remarketing or Recycling of legacy assets**



## **Gateway Life-cycling Partner**

- **Six (6) IT Asset Life-cycling Centers (PSC's)**
  - **17 yrs Industry experience**
  - **Financial Service Sectors, Government, Healthcare, Industrial & Pharmaceutical**
- **Two (2) Material Conversion Centers**
  - **Processing 5 Million lbs of e-Waste/Month**
  - **SB-20 Authorized Processor (California)**
- **Eight (8) Metal Recycling Centers**
  - **Servicing Over 300 Accounts**

## Project Service Center - Dinwiddie County, VA



**20,000 sq. ft. Facility**

Capable of handling 200+ systems per day with ability to scale  
based on forecasted need

# IT Asset Deployment



## Order Receipt & Consolidation



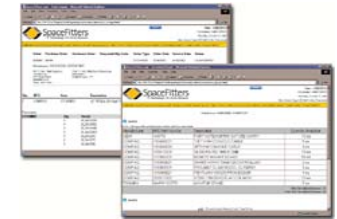
## TECHCENTER Asset Configuration Services



## Deployment Order Staging & Preparation



## Transportation & Logistics Management



## Web Based Order & Asset Reporting

- Shipment Verification & Inspection
- Receive to Customer Order Instructions
- Asset Data Captured (make, model, serial number, quantity)
- Asset Tagging & Security Markings Installed
- Asset Tracking & Reporting
- Insured & Secure

- Image Management
- Testing & Certification
- Loading & Management
- Hardware Installation
- Asset Tagging & Security Markings Installed
- Asset Data Captured
- Warranty Entitlement

- Pick, Pack & Prepare for Shipping
- Storage
- (Short & Long Term Storage)

- Customer Generated Order Request
- Shipment Track & Trace
- Inside Placement or Removal of Product
- Time Sensitive Delivery
- Lift-gate Van Service

- Real-Time Web Based Asset Reports
- Reports By:
  - Purchase Order
  - Work Order
  - Project Number
  - Line of Business
  - Asset Data - Make, Model, Serial Number, Asset Tag, Custom Data Fields



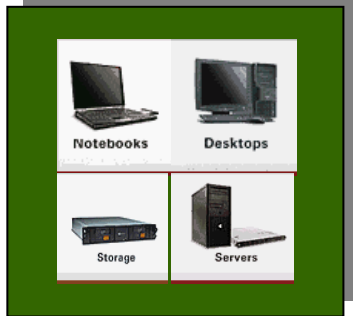
# Does your storage room look like this?



# Or this?

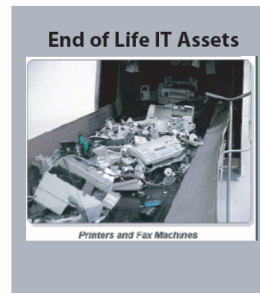


# Not Just Recycling...LIFEcycling.



## REMARKET

- Receive (Make, Model, Serial Number, Asset Tag)
- Audit, Test, Condition Reporting
- Inventory Update
- Certified Drive Sanitization (DOD Spec. 3-Write)
- Remarketing Settlement Report
- Inventory Update



## RECYCLE

- Receive (Make, Model, Serial Number, Asset Tag)
- Audit, Test, Condition Reporting
- Inventory Update
- Demanufacture (Material Separation)
- Drive Destruction (Shredding)
- Material Conversion
- Environmental Compliant Disposal Certificate



## REDEPLOY (Spare Parts)

- Receive (Make, Model, Serial Number, Asset Tag)
- Audit, Test, Condition Reporting
- Inventory Update
- Cleaning/Data Backup/Data Erasure
- Kit, Pack, Label, & Stage
- Inventory Reporting

**Questions?**

**Comments?**